Descriptive Summary
Languages: English
Contributing Institution: Special Collections & Archives, UC San Diego
9500 Gilman Drive
La Jolla 92093-0175
Title: Foundation for Enterprise Development Records
Creator: Foundation for Enterprise Development
Identifier/Call Number: MSS 0796
Physical Description: 6 Linear feet (15 archives boxes, 1 oversize folder, and digital files)
Physical Description: 32 Gigabytes
Date (inclusive): 1986-2017
Abstract: Records of the Foundation for Enterprise Development (FED), which was founded by Dr. J. Robert Beyster in 1986. The collection includes meeting minutes, administrative files and publications.
Scope and Content of Collection
Records of the Foundation for Enterprise Development (FED), which was founded by Dr. J. Robert Beyster in 1986. The collection includes meeting minutes, administrative files and publications. It also includes the FED bylaws and articles of incorporation, media coverage, project files, conference notebooks and brochures, presentation materials and photographs. Subjects of note include business models of employee ownership, equity sharing and privatization.
Arranged in seven series: 1) ADMINISTRATIVE FILES, 2) SUBJECT FILES, 3) EVENTS, 4) PUBLICATIONS, 5) PRESENTATIONS AND SPEECHES, 6) PHOTOGRAPHS AND SLIDES and 7) DIGITAL FILES.
Administrative History
The Foundation for Enterprise Development (FED) was established in 1986 by Dr. John Robert Beyster, founder of Science Applications International Corporation (SAIC) and The Beyster Institute. It was created for the purpose of advocating for employee ownership business models in the U.S. and abroad through education, research, programming and various collaborative initiatives.
In honor of its 30th year anniversary, the FED transitioned from an operating foundation to a new ownership structure, a donor advised fund, called the Beyster Foundation for Enterprise Development (BFED). Starting July 1, 2017, as a purely granting organization, the BFED will continue support for research, education, and services that advance innovation, entrepreneurship and broad-based ownership.
Preferred Citation
Foundation for Enterprise Development Records. MSS 796. Special Collections & Archives, UC San Diego.
Acquisition Information
Acquired 2017
OFF-SITE STORAGE
COLLECTION STORED OFF-SITE. ALLOW ONE WEEK FOR RETRIEVAL OF MATERIALS.
Publication Rights
Publication rights are held by the creator of the collection.
Related Materials
https://library.ucsd.edu/speccoll/findingaids/mss0658.html
Subjects and Indexing Terms
Employee ownership
Foundation for Enterprise Development -- Archives
Beyster, J. Robert, 1924-2014
Scope and Content of Series

Series 1) ADMINISTRATIVE FILES: Includes bylaws and articles of incorporation, correspondence and memoranda, meeting minutes, media coverage materials and files from the FED Essay Contest. Also includes Department of Defense and DARPA publicity release forms and correspondence, financial records and legal files.

Box 1, Folder 1
- Bylaws of The Foundation for Enterprise Development 1986
- Articles of Incorporation 1986

Box 1, Folder 2
- IRS exemption applications 1986-1994

General note
Includes correspondence and forms from the IRS discussing tax exemption status for FED as a Private Operating Foundation.

Box 1, Folder 3
- Business license 1986-2002
- Announcement and summary of organization 1987 October 6
- Correspondence 1987-2005
- Goals for FED 1988-1989
- Memoranda 1988-1995
- Meeting minutes 1988-2017
- General information ca. 1990-1997

General note
Miscellaneous notes, papers and strategic plans regarding the mission of the FED.

Box 1, Folder 4
- Financial reports 1994-2015
- Business Tax Application forms 1997
- Return of Private Foundation forms, 990-PF 1998-2013
- IRS determination letter 2001
- Fictitious Business Name Statement forms 2001, 2003
- Publicity releases 2006-2011

General note
Correspondence and forms exchanged with Department of Defense Office of Security Review and DARPA Public Release Center.

Box 1, Folder 5
- Mission Oriented Business Integrated Services (MOBIS) contracts 2006, 2012
- Mission Oriented Business Integrated Services (MOBIS) contracts 2006, 2012
- Weekly Status Meetings 2007-2008

General note
Foundation for Enterprise Development, agenda, outline of bylaw and article of information issues for board resolution, consulting business strategy, Employee Ownership Foundation, financial information, FY 08 mid-year items for re-budget, San Diego State University, Graduate School of Business, DARPA SBIR program, transition support proposal and pilot program, AMS fact sheet, correspondence, umbrella foundation concept paper re: marketplace of projects, publication titled, "86 great publicity ideas for nonprofits."

Box 1, Folder 6-11
- FED Essay Contest: Creating Wealth by Sharing Wealth 2010-2011

General note
Includes contest details, agreements, applicant resumes and papers, Steering Committee meeting minutes, and Dr. Beyster review of submitted essays.
<table>
<thead>
<tr>
<th>Box Number</th>
<th>Folder Number</th>
<th>Description</th>
</tr>
</thead>
</table>
| Box 5, Folder 3 | Fellowship and awards 2011-2015 | General note  
Printout of webpage listing Beyster Fellowship scholars and Emerging Scholar Awards. |
| Box 5, Folder 4-9 | Media coverage 2000s | Images from Great Room in Cave Street building undated |
| Box 5, Folder 10 | SUBJECT FILES | Scope and Content of Series  
Series 2) SUBJECT FILES: Includes correspondence, notes and miscellany pertaining to subjects of interest and professional involvement, arranged alphabetically. Original file names retained. |
| Box 5, Folder 11 | Beyster Institute 2000s | General note  
FED announcement and promotional flyer. |
| Box 5, Folder 12 | California Employee Ownership Center ca. 1989 | General note  
Draft proposal. |
| Box 6, Folder 1 | CleanStart, MIT Management Sloan School 2017 | General note  
Printout of webpage. |
| Box 6, Folder 2-3 | Dan Haley - U.S. competitiveness 1987-1989 | General note  
Media articles, U.S. competitiveness conference materials, United States Global Strategy Council, transcripts of speeches and talks. Dan Haley was the co-director of the New York Center for Employee Ownership. |
| Box 6, Folder 4 | DARPA Commercialization Assistance Program undated | General note  
Printout of program summary fact sheet. |
| Box 6, Folder 5 | DARPA SBIR/STTR Transition & Commercialization Support Program 2013 | General note  
Printout of program summary fact sheet. |
| Box 6, Folder 6 | DARPA Technology Transition Assistance Pilot Program planning guide 2009 June 1 | DARPA SBIR Program Technology Transfer Support Proposal 2007 December 11  
2010 National SBIR Conference & Technology Showcase: Beyond Phase II 2010 September 13-16 | General note  
Conference brochure, correspondence between conference planners and printout of Panel Briefing slideshow entitled, "SBIR Transition Support at DARPA." |
| Box 6, Folder 10 | Global Issues Conference 1988 | General note  
Notes taken by Jo Gibson for Beyster from meeting with Mike Daniels regarding proposed conference. |
Box 6, Folder 11  **Russia defense conversion and privatization 1992-1993**
   General note

Box 6, Folder 12-15  **The SAIC Solution: How We Built an $8 Billion Employee-Owned Technology Company ca. 2006-2007**
   General note
   Press materials and media coverage regarding book written by Dr. Beyster.

Box 7, Folder 1  **The U.S. Russia Center for Entrepreneurship ca. 2002**
   General note
   Informational material and brochures.

Box 7, Folder 2  **Miscellaneous resources ca. 1996-2003**
   General note
   Assorted printouts of informational material regarding internal stock markets and employee compensation plans. From folder originally entitled, "Misc. FED consulting papers."

**EVENTS**

Scope and Content of Series

Series 3) EVENTS: Includes materials from conference and workshops, such as programs, itineraries, presentation materials, supplemental readings, papers and lists of attendees. Also includes correspondence and planning material from FED Christmas parties.

Box 7, Folder 3  **Conference on Employee Participation in Ownership and Management 1987 October 6**
   General note
   Hosted by +J56:J95FED. Conference program and outline and budget estimate for conference videotape.

Box 7, Folder 4  **NCEO’s Seventh Annual Conference on Employee Ownership and Participation 1988 March**
   General note
   Summary entitled, "Employee Ownership in Large Companies" based on speech given by Dr. Beyster.

Box 7, Folder 5  **2nd Annual Conference on Employee Participation in Ownership and Management 1988 October 6**
   General note
   Hosted by FED. Conference program.

Box 7, Folder 6  **3rd Annual Conference on Employee Participation in Ownership and Management 1989 October 5**
   General note
   Hosted by FED. Conference program.

Box 7, Folder 7  **Conference on the Future of the Corporation: Capital Ownership 1989 October 20-22**
   General note
   Hosted by FED and the Aspen Institute. Conference program.
<table>
<thead>
<tr>
<th>Box, Folder</th>
<th>Event Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>7, 8</td>
<td><strong>Conference on the Future of the Corporation: Hybrid Ownership 1990 July 20-22</strong></td>
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<td>General note</td>
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<tr>
<td>7, 9</td>
<td><strong>4th Annual Conference on Employee Participation in Ownership and Management 1990 October 5</strong></td>
</tr>
<tr>
<td></td>
<td>General note</td>
</tr>
<tr>
<td></td>
<td>Hosted by FED. Includes conference program.</td>
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<tr>
<td>7, 10-13</td>
<td><strong>FED Breakfast Workshop Series 1991-2003</strong></td>
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<td></td>
<td>General note</td>
</tr>
<tr>
<td></td>
<td>Hosted by FED. Conference program and papers.</td>
</tr>
<tr>
<td>8, 1</td>
<td><strong>FED Breakfast Workshop Series 1991-2003</strong></td>
</tr>
<tr>
<td>8, 2</td>
<td><strong>The Future of the Corporation, Aspen Institute Seminar 1991 August 23-25</strong></td>
</tr>
<tr>
<td></td>
<td>General note</td>
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<tr>
<td>8, 3</td>
<td><strong>5th Annual Conference on Employee Participation in Ownership and Management 1991 October 3-4</strong></td>
</tr>
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<td></td>
<td>General note</td>
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<td></td>
<td>Hosted by FED. Conference program.</td>
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<tr>
<td>8, 4</td>
<td><strong>Developing and Sustaining the Innovative, Entrepreneurial Corporation 1991 November 12</strong></td>
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<td>General note</td>
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<td></td>
<td>Hosted by FED. Conference program.</td>
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<tr>
<td>8, 5</td>
<td><strong>6th Annual Conference on Employee Participation in Ownership and Management 1992 June 11-12</strong></td>
</tr>
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<td>General note</td>
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<td></td>
<td>Hosted by FED. Conference program.</td>
</tr>
<tr>
<td>8, 6</td>
<td><strong>Tomorrow's Corporation, Aspen Institute Seminar 1992 August 27-30</strong></td>
</tr>
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<td>General note</td>
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<tr>
<td>8, 7</td>
<td><strong>Improving Corporate Performance Through Employee Ownership and Participation 1992 November 9</strong></td>
</tr>
<tr>
<td></td>
<td>General note</td>
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<tr>
<td></td>
<td>Hosted by FED. Conference program.</td>
</tr>
<tr>
<td>8, 8</td>
<td><strong>The Use of Employee Stock Plans in East Central Europe 1993 May 26</strong></td>
</tr>
<tr>
<td></td>
<td>General note</td>
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<tr>
<td></td>
<td>Includes summary memorandum by David Binns and paper entitled, &quot;How Employee Stock Plans Can Facilitate Privatization of State Owned Enterprises In Central and Eastern Europe.&quot;</td>
</tr>
<tr>
<td>8, 9</td>
<td><strong>Tomorrow's Corporation, Aspen Institute Seminar 1993 July 22-25</strong></td>
</tr>
<tr>
<td></td>
<td>General note</td>
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</tbody>
</table>
Box 8, Folder 10  | **Tomorrow's Corporation, Aspen Institute Seminar 1994 July 14-17**
General note

Box 8, Folder 11  | **Tomorrow's Corporation, Aspen Institute Seminar 1995 July 6-9**
General note

Box 8, Folder 12-13  | **Building the High Performance Company: Using Equity to Motivate Your Workforce and Gain a Competitive Edge 1995 September 26**
General note
Hosted by FED, CONNECT and the Center for Entrepreneurial Leadership Inc. Conference notebook.

Box 8, Folder 14  | **Tomorrow's Corporation, Aspen Institute Seminar 1996 July 18-21**
General note

Box 9, Folder 1-3  | **Tomorrow's Corporation, Aspen Institute Seminar 1996 July 18-21**
**The Ownership Option: Growing Your Company With Employee Stockholders 1998 November 12-13**
General note

Box 9, Folder 5-7  | **Employee Ownership Strategies 2000 2000 March 13-15**
General note
Hosted by FED. Conference program and presentation materials.

Box 9, Folder 8-9  | **FED 15th Annual Conference 2001 February 5-7**
General note
Conference notebook.

Box 9, Folder 10  | **The Experiential Classroom V 2004 September 16-19**
General note
Hosted by Syracuse University. Conference program, itinerary, and presentation materials.

Box 10, Folder 1  | **Small Business Innovation Research (SBIR) Conference: From Awareness to Awards and Commercialization 2008 March 4**
General note
Hosted by MMRDI, Prince George's county, SBDC, Tech council, TEDCO, and University of Maryland. Conference itinerary.

Box 10, Folder 2  | **Employee Ownership Conference 2008 April 2-4**
General note
Hosted by Beyster Institute and NCEO. Conference program.

Box 10, Folder 3  | **5th Annual National Small Business Conference 2008 May 19-21**
General note
Hosted by SAIC and Hosted by Hyatt Regency La Jolla. Conference itinerary.
Box 10, Folder 4  |  **FED Christmas Party 2009 January 1-16**  
| General note  
| Party itinerary, attendees, and planning correspondence.

Box 10, Folder 5  |  **9th Annual STTR/SBIR Small Business Conference 2009 January 26-28**  
| General note  
| Certificate of Appreciation presented to Mary Ann Beyster.

Box 10, Folder 6  |  **2009 Beyster Fellowship Symposium 2009 July 21-24**  
| General note  
| Conference program and attendee surveys.

Box 10, Folder 7  |  **The La Jolla Conference on Accessing Federal Funding 2009 October 14**  
| General note  
| Hosted by CONNECT and Hosted by Fabiani & Company and Buchanan Ingersoll & Rooney PC. Conference booklet.

Box 10, Folder 8  |  **10th Annual STTR/SBIR Small Business Conference 2010 January 25-27**  
| General note  
| Hosted by A&M University, SAIC, Boeing Co., AL EPSCoR, SBA, AMRDEC, MRS-AAMU Charter, MRS-Alabama Section, and AAMURI. Conference booklet and Certificate of Appreciation presented to Mary Ann Beyster.

Box 10, Folder 9  |  **U.S. Department of Defense Mentor-Protégé Conference 2010 March 8-11**  
| General note  
| Invitation and thank-you letter to Mary Ann Beyster.

Box 10, Folder 10  |  **2010 Beyster Fellowship Symposium 2010 June 27-30**  
| General note  
| Hosted by FED. Conference program and attendee surveys.

Box 10, Folder 11  |  **FED Christmas Party 2010**  
| General note  
| Correspondence, itinerary and lists of attendees.

Box 10, Folder 12  |  **30th Anniversary Employee Ownership Conference, NCEO/Beyster Institute 2011 April 13-15**  
| General note  
| Hosted by Beyster Institute and NCEO. Conference program and itinerary.

Box 10, Folder 13  |  **Beyster Fellowship Symposium 2011 June 26-29**  
| General note  
| Hosted by FED. Conference program and notes.

Box 10, Folder 14  |  **The Mid-Year Fellows Workshop in Honor of Louis O. Kelso & The Beyster Symposium 2011 December 8-11**  
| General note  
| Hosted by Rutgers University. Conference program.

Box 10, Folder 15  |  **FED Christmas Party 2011**  
| General note  
| Correspondence, itinerary, lists of attendees.
Box 10, Folder 16  
**2012 IAFEP Conference & Beyster Symposium 2012 July 13-14**  
General note  
Hosted by Rutgers University. Conference program and itinerary.

Box 10, Folder 17  
**Beyster Symposium 2013 June 23-25**  
General note  
Hosted by Rutgers University. Conference program.

Box 10, Folder 18  
**Mid-Year Fellows Workshop in Honor of Louis O. Kelso 2014 January 12-14**  
General note  
Hosted by Rutgers University. Workshop program.

Box 10, Folder 19  
**Beyster Symposium 2014 June 22-24**  
General note  
Hosted by FED and Rutgers University. Conference program, itinerary, and lists of attendees.

Box 10, Folder 20  
**Beyster Symposium 2015 June 21-23**  
General note  
Hosted by FED and Rutgers University. Conference program.

**PUBLICATIONS**

Scope and Content of Series

Series 4) PUBLICATIONS: Includes FED guides, papers, promotional material, reports, newsletters and journals. Also includes an assortment of miscellaneous publications from outside creators.

**FED Publications**

**General**

General note  
Papers, guides and resources.

Box 10, Folder 21  
Assorted papers by David Binns ca. 1989-1997

Box 11, Folder 1-2  
Assorted papers by David Binns ca. 1989-1997

Box 11, Folder 3  
Bins, David. Strategies for Privatization in Russia 1992 August 1

Box 11, Folder 4  
Using Equity-Based Compensation As An Effective Business Strategy 1993 November

Box 11, Folder 5  
General note  
First and second editions.

Box 11, Folder 6  
General note  
10 year anniversary celebration summary.

Box 11, Folder 7  
Entrepreneurial viewpoint articles 2001-2004

Box 11, Folder 8  

Box 11, Folder 9  

Small Business Online Training Resources Guide 2014 March

General note

Printout of webpage.

**Brochures and promotional material**

**Employee Share Ownership: An International Business Strategy brochure** undated

**Sharing Equity: What Equity Compensation Can Do For You** undated

**Assorted Beyster Institute publications 2000s**

General note

Miscellaneous collected literature, including *Ownership in Focus* and select annual reports.

**Miscellaneous brochures and program flyers 2000s, undated**


General note

Morozov project, Russian-related projects, proposals and projects, Kauffman Foundation, bids and activities.


**Excerpts of Founder's Message from FED Annual Reports 1992-2005**


**Beyster Institute Annual Report 2002-2005**

**Report to SAIC Board of Directors 1993, 2000**

**DARPA/SBIR Success Reports 2007-2013**

General note

CD-ROMs.

**Founder's Report undated**

**The F.E.D Newsletter 1988-2002**

**Ownership in Focus Newsletter 2002-2007**


General note

Compilation of presentation files and papers.

**Journal of Selected Readings, 1996 1996**

General note

Compilation of presentation files and papers.

**The Journal of Equity Sharing 2000**

**Miscellaneous brochures and program flyers 2000s**

**Employee Ownership Plans, BNA Special Report 1987**
Box 13, Folder 14-15
Assorted employee ownership plans ca. 1988-2003
General note
Miscellaneous collected printouts of employee ownership plans of various companies, including those of SPARTA, TEOCO and ALION Science and Technology Corporation.

Box 14, Folder 1-2
Assorted employee ownership plans ca. 1988-2003
Box 14, Folder 3
Employee ownership for smaller companies. Report by National Center for Employee Ownership 1987
Box 14, Folder 4-5
Assorted articles and papers 1989-2012
Box 14, Folder 6-8
Assorted reports and guides 1990-1998
Box 15, Folder 1
Assorted reports and guides 1990-1998

PRESENTATIONS AND SPEECHES
Scope and Content of Series
Series 5) PRESENTATIONS AND SPEECHES: Includes presentation materials, such as slideshow printouts and notes, and speech transcripts.

Presentations
Box 15, Folder 2
Lists of presentations ca. 2009-2013
Box 15, Folder 3
SAIC, Employee-owned technology - By William H. Scott, SAIC Participation Advocate 1992 April
Box 15, Folder 4
The journey of equity sharing - Presentation slides and supplemental reading material 1996 September 26
Box 15, Folder 5
The evolution of employee ownership - Remarks by Dr. Beyster at FED Conference 1997
Box 15, Folder 6
Power of employee ownership - Lessons learned by Dr. Beyster. Presentation slides 2000 March 13
Box 15, Folder 7
Foundation for Enterprise Development 2001 February 6
Box 15, Folder 8
Results of customer interviews for Foundation for Enterprise Development 2001 April
General note
Two sets of presentation slides, one from April 17 and one from April 30. Annotated printouts.

Box 15, Folder 9
Employee owner relations: Maintaining an ownership culture during change - Presentation slides for NCEO National Conference 2006 April 27
Box 15, Folder 10
International employee stock trusts - Presentation slides undated
Box 15, Folder 11
Managing an employee ownership company, SAIC - Presentation slides undated

Speeches
Box 15, Folder 12
DARPA 100 Year Starship Symposium opening comments by Mary Ann Beyster 2011 October 2
Box 15, Folder 13
OEOC Key Note 2015 April 29
Box 15, Folder 14
SLO Chamber of Commerce 2015 May 28

PHOTOGRAPHS AND SLIDES
Scope and Content of Series
Series 6) PHOTOGRAPHS AND SLIDES: Includes images of FED personnel and conferences.

Box 15, Folder 15
Group photograph ca. 1980
General note
Leon Pawinski, Dr. Beyster, Joe Walkhush and Tom Seay.

Box 15, Folder 16
Group photographs of FED Board of Directors ca. 1980
General note
Dr. Beyster, Joe Walkhush, Myron Eichen and Bill Nelson.

Box 15, Folder 17
FED Conference 1987
PHOTOGRAPHS AND SLIDES

**DIGITAL FILES**

Series 7) DIGITAL FILES: This series consists of digital files originally donated on discs. The files have been imaged and/or extracted and may be viewed upon request.

- **Digital_file 1**
  - **FED files**
  - General
  - Includes a variety of file types, such as .JPEG, .PDF, spreadsheets, and audiovisual formats. Includes the following file titles: About FED; Awards; Books; Cooperative Fisheries Proceedings; FED 990s; FED Board of Trustees meeting minutes; FED DARPA products; Fellowships; Grants; Harold Channer interview with Mary Ann Beyster; Mary Ann Beyster; Pictures-RU Investiture 022411; SBA; Social Impact Investing; We the Owners documentary film.

- **Digital_file 2**
  - **Beyster Symposium files - Photographs and proceedings 2009-2016**
  - General
  - .JPEG and .PDF files.

- **Digital_file 3**
  - **Financial Executives International (FEI) panel discussion - Sound recording 2008 February 21**
  - General note
  - .WAV file, time 00:48:16. Speakers include Steve Fisher (Moderator), Dr. Beyster and Mary Ann Beyster.

- **Digital_file 4**
  - **Employee Ownership Foundation: What is EO? video undated**
  - General
  - .MPG file

- **FED website crawl 2017 May**